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IT Service Providers now able to enhance security service offerings to their customers – expanded portfolio with no additional costs or commitments.

TC Certificate Partner Program from TC TrustCenter: Attracting Customers with Added Security

Hamburg, June 17, 2009 – Offering comprehensive solutions to their customers is a top priority for IT service providers. In particular, this now includes added security for Internet and e-mail communication. With on-demand PKI specialist TC TrustCenter’s partner program, this added value can be easily implemented. As TC Certificate Partner of TC TrustCenter, service providers can now offer their customers the ability to enable the fast and flexible use of digital certificates: After completing a simple online registration with TC TrustCenter, partners receive their individual application link as well as banners for their website – and can offer services immediately.

It has become a major selling point for many IT service providers and Internet Service Providers or Web agencies to offer their customers additional security features for their website or e-mail communication. With its TC Certificate Partner Program, TC TrustCenter now offers its partners and their customers an easy way to use digital certificates for their own security.

Whether certificates are to be used to secure Web servers, to secure e-mail communication or to protect against the manipulation of software – they can be easily applied for via a dedicated partner link directly from TC TrustCenter. TC TrustCenter also provides suitable banners for the convenient integration of the application links into the partner’s website. Of course, partners can also choose to apply for the desired certificates on behalf of their customers as an additional service offering, providing a completely secure solution.

The advantage for the partner: The entire processing of the certificate application is handled by TC TrustCenter, while the partner’s own credit account continues to grow with each certificate that is successfully applied for via the partner. No additional costs and risks are incurred for the

partner: TC Certificate Partners can create a security advantage for their customers without any purchasing obligation and without charges.

Dr. Gunter Weinerth, Senior Product Manager at TC TrustCenter GmbH: "We already have more than 70 partners within just a few months. Given the significantly increased demand for our products from other countries, this success validates our strategy, to extend the program over Europe and to open it for English-speaking partners."

The advantages of the TC Certificate Partner Program at a glance:

- No setup, enrollment or processing fees for TC Certificate Partners.
- The partner membership can be terminated at any time and does not involve obligations such as minimum sales commitments.
- The partner's commission account grows with every customer's certificate order.
- The entire certificate ordering process is handled by TC TrustCenter and is transparent for the partner.

Since the end of May, the TC Certificate Partner Program has also become available for English-speaking partners in Europe. The European TC Certificate Partner can also benefit from the rich certificate portfolio and rely on full application processing by TC TrustCenter.

About TC TrustCenter

For more than 10 years TC TrustCenter provides world wide trust to digital communication between employees, clients, partners and suppliers. As one of the first Trustcenter we provide world wide trust to the internet and electronic B2B Business with our Managed Services. In Europe as well as in the US we do have a broad range of project and industry experience regarding PKI and considerable references of international customers.

Our portfolio ranges from solutions for Phishing Protection, Security of Online Transactions, and Electronic Invoicing to broad PKI solutions and Managed Security Services. Our On Demand Digital Identity solutions are cost-efficient, highly secure and fast to implement.

TC TrustCenter is accredited according to the German Signature Act, European Signature Act, Identrust, SAFE, TÜVIT and SISAC.

For more information see www.trustcenter.de/en

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