

## Press Release

### **Technological partnership between TC TrustCenter and Totemo**

**~ Companies provide joint solution for encrypted and signed e-mail  
correspondence ~**

Hamburg, October 1, 2007 – TrustCenter GmbH of Germany and Totemo AG of Switzerland are to cooperate more closely from now on: Hamburg-based Trustcenter and the Küssnacht-based software producer are entering a technology partnership that is intended to assist companies in sending signed and encrypted e-mail traffic. The centerpiece of the joint solution is the “Totemo TrustMail®” Secure Messaging Gateway in conjunction with digital certificates provided by the TC TrustCenter under its PKI (public key infrastructure) solutions “TC Enterprise ID” and “TC RootSigning“.

Companies can use the solutions of the TC TrustCenter and Totemo secure in the knowledge that their contacts with customers, partners and other business-related traffic by e-mail are fully protected. Often a company’s encrypted e-mail correspondence with third parties does not flow smoothly as the addressee does not have a certificate that is recognized by the gateway. Often addressees are reluctant to apply for a certificate that would enable the decryption of received e-mails – possibly because they fear high hidden costs. Totemo in partnership with TC TrustCenter has developed appropriate solutions for each of these scenarios.

Totemo TrustMail will be installed as the customer’s central gateway. The personal certificates of the designated employees are centrally stored at the gateway. To this end the TC TrustCenter creates personal certificates whose authenticity is recognized worldwide by means of two alternative solutions. Customers who do not wish to operate their own PKI solutions, can access trustworthy personal certificates via the managed PKI solution “TC Enterprise ID“ Customers who already have their own PKI solution or can access the CA functionalities of TrustMail, can ensure that these personal certificates are also recognized worldwide as authentic by means of the “TC RootSigning” product.

Employees can use these personal certificates to automatically sign and encrypt their outgoing e-mails via the gateway. For this purpose, Totemo provides the option of defining rules at the gateway that determine whether an e-mail is automatically encrypted. For example, certain groups of addressees or keywords such as “confidential” can be defined. Even though this increases the security level, no additional time is required.

The companies have already successfully implemented the first two joint projects: Both arvato systems, a subsidiary of arvato AG, the media and communication services arm of Bertelsmann AG, and the Swiss private bank LB (Swiss) encrypt their customer e-mail correspondence with Totemo TrustMail and digital certificates from TC TrustCenter.

“In addition to the e-mail encryption and the e-signature, we offer our customers the option of installing a virus scanner on the gateway. With this option, the incoming and outgoing e-mails are briefly decrypted at the gateway, scanned for digital infestation and then re-encrypted before being forwarded to their ultimate destination,” says Dario Perfettibile, CEO of Totemo. “TC TrustCenter is also accredited with the Federal German Network Agency (*Bundesnetzagentur*) so that the certificate assures the highest possible degree of security. Thus we provide our customers with comprehensive protection for their e-mail traffic.”

“We are delighted that our partnership with Totemo has got off to a successful start with LB (Swiss) and arvato systems,” says Dr. Rolf Lindemann, Director Product Management at TC TrustCenter. “Only recently figures were published by Bitkom (German Assoc. for IT, Telecommunications and New Media) that show that the number of phishing victims in Germany was up by 23 percent last year. Furthermore, you are constantly hearing of discomfoting cases of data theft and virus attacks – all the more reason to deploy high quality security solutions.”

**About Totemo AG**

Totemo AG, a Swiss software company, develops and markets Totemo TrustMail®, a standard software solution for encrypting confidential e-mails (secure messaging). TrustMail® supports rule-based encryption/decryption of e-mails and can easily be integrated into any existing e-mail infrastructure. The product is available in two versions: TrustMail® Enterprise Edition and TrustMail® Professional Edition. Both versions are based on the same innovative software architecture, comply with established, international standards and are set apart from the competition by their intuitive operation and high degree of cost efficiency. Totemo's customers include leading organizations and companies from the financial services industry, from government, the healthcare sector, manufacturing and professional services. The company was established in September 2001 and is based in Küsnacht (Zurich canton, Switzerland). If you would like to find out more, visit the Totemo website at [www.totemo.ch](http://www.totemo.ch).

**About TC TrustCenter**

TC TrustCenter GmbH, a wholly owned subsidiary of ChosenSecurity, Inc., is a leading specialist for certificates and security solutions along the entire value chain of identity verification. The portfolio includes web security services for the protection of e-commerce transactions, managed security services, and complex PKI solutions including comprehensive consulting services. TC TrustCenter has experience in many national, international and global projects in various industries for more than ten years. TC TrustCenter is an accredited certification service provider according to German signature law, European signature law, IdenTrust and SISAC. For more information, please visit [www.trustcenter.de](http://www.trustcenter.de).

**Company Contact TC TrustCenter GmbH:**

Gunilla Pendt  
Sonninstrasse 24 - 28  
D-20097 Hamburg  
Tel.: +49 40 808026-410  
Fax: +49 40 808026-126  
E-Mail: [gunilla.pendt@trustcenter.de](mailto:gunilla.pendt@trustcenter.de)  
Web: <http://www.trustcenter.de>

**Pressecontact:**

LEWIS – Global Public Relations  
Marina Ziegler  
Baierbrunner Str. 15  
D-81379 München  
Tel.: +49 89 173019-28  
Fax: +49 89 173019-99  
E-Mail: [marinaz@lewispr.com](mailto:marinaz@lewispr.com)